



The Virginia Chamber of Commerce annually develops a proactive Legislative Agenda outlining the priorities and expectations of Virginia's business community. This agenda also provides legislators with a clear understanding of the business community's legislative priorities. During the 2012 session, over 2,800 bills were introduced in the General Assembly. The Virginia Chamber of Commerce was active and involved in many bills, and provided legislators with a weekly "Bills We're Watching" report delineating the Chamber's position on bills of interest to the business community. At the conclusion of the session, legislators' voting records on these bills were recorded and calculated. The Legislative Report Card recognizes legislators for their support on initiatives that will help move Virginia forward, and additionally provides analysis of a legislator's support for the business community's priorities. With the help of Virginia's pro-business legislators, the Virginia Chamber of Commerce was successful on 90% of its legislative priorities during the 2012 session and saved employers over \$120 million by opposing anti-business legislation.



## 2012 Legislator of the Year Award



Senator Walter A. Stosch

In recognition of legislators who worked above and beyond on behalf of the Commonwealth's business community, the Virginia Chamber of Commerce has created the *Legislator of the Year Award* to honor members of the Virginia General Assembly who championed probusiness issues and used their leadership in the legislature to strengthen Virginia's economic competitiveness. This award recognizes legislators for their distinguished advocacy for the free enterprise system.

This year, the Legislator of the Year Award was presented to Senator Walter A Stosch. Senator Stosch was instrumental on numerous legislative proposals backed by the Virginia Chamber, including the "Fair and Open Competition in Government Contracting Act," economic development incentives, research and development initiatives, and educational reform. Senator Stosch worked tirelessly to support the Virginia Chamber's legislative agenda.

The Virginia Chamber applauds Senator Stosch for his commitment to free market principles and his willingness to take a stand for Virginia businesses.







## The Free Enterprise Award

Delegate Barbara Comstock, Senator Mark Obenshain and Delegate Ron Villanueva

Virginia's business climate is important to the Commonwealth's economic competitiveness. The Free Enterprise Award recognizes legislators who champion free market principles. Delegate Barbara Comstock and Senator Mark Obenshain exhibited strong leadership and advocacy for a positive business climate in Virginia by sponsoring the "Fair and Open Competition in Government Contracting Act." This law will prevent state agencies from requiring unwanted union agreements, including project labor agreements (PLA), onto taxpayer-funded construction, creating more jobs for Virginians and reducing taxpayer costs by ensuring maximum competition from all qualified bidders. Delegate Ron Villanueva recognized the importance of small businesses to the economy by sponsoring several bills which focused on the development and expansion of small businesses. For their commitment to upholding free market principles, the Virginia Chamber recognizes Delegate Comstock, Senator Obenshain and Delegate Ron Villanueva with the Free Enterprise Award.





#### **Excellence in Education Award**

Delegate James Massie and Senator Bill Stanley

Virginia's economic well-being is inextricably linked to the education and skills of its citizens. This includes ensuring that all of Virginia's citizens, no matter their economic status, have access to quality education. The *Excellence in Education Award* recognizes legislators who made education a priority. Delegate James Massie and Senator Bill Stanley sponsored legislation that will establish a credit for individuals, business entities, and corporations making monetary donations to nonprofit organizations providing education improvement scholarships to low income or disabled students in order for them to attend nonpublic elementary or secondary schools. For their efforts in improving access to education, the Virginia Chamber recognizes Delegate Massie and Senator Stanley with the *Excellence in Education Award*.





#### Healthcare Advocate Award

#### Delegate John O'Bannon and Senator Linda T. (Toddy) Puller

The health of Virginia's workforce impacts the state's economic competitiveness. A healthy workforce and efficient, quality and affordable health care delivery systems are important to the Commonwealth's business development efforts. The Health Care Advocate Award recognizes legislators who worked to advance health care reform. During the 2012 session, John O'Bannon and Linda T. (Toddy) Puller sponsored legislation to establish the All Payers Claims Database (APCD). The purpose of the APCD is to facilitate data-driven, evidence-based improvements in access, quality, and cost of health care and to improve the public health through understanding of health care expenditure patterns and operation and performance of the health care system. For their efforts in promoting health care reform, the Virginia Chamber recognizes Delegate O'Bannon and Senator Puller with the Health Care Advocate Award.









## **Economic Competitiveness Award**

Delegate Luke Torian, Delegate Terry Kilgore, Senator Bryce Reeves and Delegate Matthew James

Virginia has consistently been recognized as the top state in the nation for business. A positive business environment is important to encourage economic growth and job creation. The Economic Competitiveness Award recognizes legislators who worked to improve Virginia's business climate. Delegate Luke Torian sponsored legislation that gives local governments regulatory flexibility to attract and retain businesses engaged in providing services in support of national defense. Delegate Terry Kilgore and Senator Bryce Reeves introduced legislation to extend the major business facility job tax credit. Delegate Matthew James sponsored legislation to allow businesses creating permanent, full-time positions to be eligible for both the major business facility job tax credit and enterprise zone job creation grants. For exhibiting a commitment to maintaining Virginia's business-friendly environment, the Virginia Chamber recognizes Delegate Torian, Delegate Kilgore, Delegate James and Senator Reeves with the *Economic Competitiveness Award*.





### Leadership in Energy Award

Senator Frank Wagner and Delegate John Cosgrove

Virginia's overall competitiveness relies on long-term, comprehensive energy policies that provide for reliable, cost-effective energy sources to support economic growth. The Leadership in Energy Award recognizes legislators who advance policies that increase energy independence, promote the use of domestic energy sources and embrace the adoption and deployment of advanced technologies that further fuel source diversification through all energy sources. In the 2012 General Assembly, Senator Frank Wagner and Delegate John Cosgrove displayed exceptional leadership by advancing energy legislation that expands natural gas infrastructure for economic development, incorporates new sources of renewable energy and provides consistent standards to implement energy efficiency programs. For their efforts in improving and advancing Virginia Energy Policies, the Virginia Chamber recognizes Senator Wagner and Delegate Cosgrove with the *Leadership in Energy Award*.





## Freshman Legislator of the Year Award

Senator Tom Garrett and Delegate Mike Watson

As each election brings new faces and new ideas and as candidates become legislators, it is challenging to predetermine how a newly elected official will side on business issues. There is no mistaking the voting record and the leadership exhibited by Senator Tom Garrett and Delegate Mike Watson. Each of these newly elected legislators has displayed a passion for and an understanding of the issues facing Virginia's business community during their first session. For their leadership as freshman legislators, the Virginia Chamber of Commerce recognizes Senator Garrett and Delegate Watson with the Freshman Legislator of the Year Award.



## CHAMPIONS OF FREE ENTERPRISE



Sen. Harry B. Blevins



Sen. Emmett W. Hanger, Jr.



Sen. Stephen H. Martin

2012 Senate Report Card

Member Name	City/County	%	Grade	Party
George L. Barker	Alexandria	82	В	D
Richard H. Black	Leesburg	94	А	R
Harry B. Blevins	Chesapeake	100	<b>A</b> +	R
Charles W. Carrico, Sr.	Grayson	95	А	R
Charles J. Colgan	Manassas	94	А	D
R. Creigh Deeds	Bath	78	С	D
Adam P. Ebbin	Alexandria	76	С	D
John S. Edwards	Roanoke	80	В	D
Barbara A. Favola	Arlington	80	В	D
Thomas A. Garrett, Jr.	Lynchburg	97	А	R
Emmett W. Hanger, Jr.	Mount Solon	100	<b>A</b> +	R
Mark R. Herring	Leesburg	82	В	D
Mark R. Herring  Janet D. Howell	Leesburg Reston	82 74	В	D D
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Janet D. Howell	Reston	74	С	D
Janet D. Howell  Mamie E. Locke	Reston	74	С	D D
Janet D. Howell  Mamie E. Locke  L. Louise Lucas	Reston  Hampton  Portsmouth	74 74 76	C C	D D
Janet D. Howell  Mamie E. Locke  L. Louise Lucas  David W. Marsden	Reston  Hampton  Portsmouth  Burke	74 74 76 80	C C B	D D D
Janet D. Howell  Mamie E. Locke  L. Louise Lucas  David W. Marsden  Henry L. Marsh, III	Reston  Hampton  Portsmouth  Burke  Richmond	74 74 76 80 74	C C B	D D D D



## CHAMPIONS OF FREE ENTERPRISE



Sen. Jeffrey L. McWaters



Sen. Frank M. Ruff, Jr.



Sen. Walter A. Stosch



Sen. Frank W. Wagner

2012 Senate Report Card

Member Name	City/County	%	Grade	Party
Jeffrey L. McWaters	Virginia Beach	100	<b>A</b> +	R
John C. Miller	Newport News	82	В	D
Yvonne B. Miller	Norfolk	73	С	D
Stephen D. Newman	Forest	94	А	R
Thomas K. Norment, Jr.	Williamsburg	95	А	R
Ralph S. Northam	Norfolk	87	В	D
Mark D. Obenshain	Harrisonburg	89	В	R
J. Chapman Petersen	Fairfax	80	В	D
Phillip P. Puckett	Tazewell	80	В	D
Linda T. Puller	Mount Vernon	80	В	D
Bryce E. Reeves	Spotsylvania	97	А	R
Frank M. Ruff, Jr.	Clarksville	100	<b>A</b> +	R
Richard L. Saslaw	Springfield	82	В	D
Ralph K. Smith	Roanoke	99	А	R
William M. Stanley, Jr.	Moneta	98	А	R
Walter A. Stosch	Glen Allen	100	<b>A</b> +	R
Richard H. Stuart	Westmoreland	97	А	R
Jill Holtzman Vogel	Winchester	95	А	R
Frank W. Wagner	Virginia Beach	100	<b>A</b> +	R
John C. Watkins	Midlothian	99	А	R



# CHAMPIONS OF FREE ENTERPRISE



Del. Mark L. Cole



Del. C. Todd Gilbert

# 2012 HOUSE Report Card

Member Name	City/County	%	Grade	Party
David B. Albo	Springfield	96	А	R
Kenneth C. Alexander	Norfolk	76	С	D
Richard L. Anderson	Woodbridge	96	А	R
Mamye E. BaCote	Newport News	75	С	D
Richard P. Bell	Staunton	96	А	R
Robert B. Bell	Charlottesville	98	А	R
Robert H. Brink	Arlington	69	D	D
David L. Bulova	Fairfax	79	С	D
Kathy J. Byron	Lynchburg	96	А	R
Betsy B. Carr	Richmond	73	С	D
Benjamin L. Cline	Amherst	94	А	R
Mark L. Cole	Fredericksburg	100	A+	R
Barbara J. Comstock	McLean	98	Α	R
John A. Cosgrove	Chesapeake	98	А	R
John A. Cox	Ashland	98	А	R
M. Kirkland Cox	Colonial Heights	95	А	R
Anne B. Crockett-Stark	Wytheville	90	А	R
Rosalyn R. Dance	Petersburg	84	В	D
L. Mark Dudenhefer	Stafford	92	А	R
James E. Edmunds, II	South Boston	89	В	R
David L. Englin	Alexandria	65	D	D
C. Matt Fariss	Rustburg	95	Α	R
Peter F. Farrell	Henrico	95	А	R
Eileen Filler-Corn	Fairfax Station	79	С	D
T. Scott Garrett	Lynchburg	98	Α	R
C. Todd Gilbert	Woodstock	100	A+	R
Thomas A. Greason	Potomac Falls	98	Α	R
Gregory D. Habeeb	Salem	96	А	R
Chris T. Head	Roanoke	98	А	R
Gordon C. Helsel, Jr.	Poquoson	94	А	R
Charniele L. Herring	Alexandria	78	С	D
M. Keith Hodges	Urbanna	98	А	R
Patrick A. Hope	Arlington	69	D	D
Algie T. Howell, Jr.	Norfolk	80	В	D

Received an A+ grade! Received an A grade!



## CHAMPIONS OF FREE ENTERPRISE



Del. Salvatore R. Iaquinto



Del. Barry D. Knight

# 2012 HOUSE Report Card

Member Name	City/County	%	Grade	Party
William J. Howell	Fredericksburg	98	А	R
Timothy D. Hugo	Centreville	96	А	R
Salvatore R. Iaquinto	Virginia Beach	100	A+	R
Riley E. Ingram	Hopewell	98	А	R
Matthew James	Portsmouth	83	В	D
Johnny S. Joannou	Portsmouth	89	В	D
Joseph P. Johnson, Jr.	Abingdon	88	В	D
S. Chris Jones	Suffolk	96	А	R
Mark L. Keam	Vienna	77	С	D
Terry G. Kilgore	Gate City	92	А	R
Barry D. Knight	Virginia Beach	100	A+	R
Kaye Kory	Falls Church	67	D	D
R. Steven Landes	Weyers Cave	96	А	R
James M. LeMunyon	Oak Hill	94	А	R
Lynwood W. Lewis, Jr.	Accomac	90	А	D
L. Scott Lingamfelter	Woodbridge	98	А	R
Alfonso H. Lopez	Arlington	71	С	D
G. M. "Manoli" Loupassi	Richmond	98	А	R
Robert G. Marshall	Manassas	93	А	R
Daniel W. Marshall, III	Danville	96	А	R
James P. Massie, III	Richmond	98	А	R
Joe T. May	Leesburg	95	А	R
Jennifer L. McClellan	Richmond	76	С	D
Delores L. McQuinn	Richmond	68	D	D
Donald W. Merricks	Danville	96	А	R
Jackson H. Miller	Manassas	95	А	R
J. Randy Minchew	Leesburg	96	А	R
James W. Morefield	North Tazewell	92	А	R
Richard L. Morris	Carrollton	94	А	R
Joseph D. Morrissey	Highland Springs	72	С	D
John M. O'Bannon, III	Richmond	96	А	R
Israel D. O'Quinn	Bristol	92	А	R
Robert D. Orrock, Sr.	Thornburg	92	А	R
Christopher K. Peace	Mechanicsville	98	А	R





# CHAMPIONS OF FREE ENTERPRISE



Del. Michael B. Watson

# 2012 HOUSE Report Card

Member Name	City/County	%	Grade	Party
Kenneth R. Plum	Reston	84	В	D
Brenda L. Pogge	Williamsburg	98	Α	R
Charles D. Poindexter	Glade Hill	98	А	R
Harry R. Purkey	Virginia Beach	98	А	R
Lacey E. Putney	Bedford	98	Α	I
David I. Ramadan	South Riding	98	Α	R
Margaret B. Ransone	Kinsale	96	Α	R
Roxann L. Robinson	Chesterfield	96	Α	R
Nick Rush	Christiansburg	94	Α	R
Thomas Davis Rust	Herndon	92	Α	R
James M. Scott	Merrifield	75	С	D
Edward T. Scott	Culpeper	96	Α	R
Beverly J. Sherwood	Winchester	96	Α	R
Mark D. Sickles	Alexandria	82	В	D
Lionell Spruill, Sr.	Chesapeake	77	С	D
Christopher P. Stolle	Virginia Beach	96	А	R
Scott A. Surovell	Fairfax	71	С	D
Robert Tata	Virginia Beach	98	Α	R
Luke E. Torian	Woodbridge	75	С	D
David J. Toscano	Charlottesville	73	С	D
Roslyn C. Tyler	Jarratt	72	С	D
Ron A. Villanueva	Virginia Beach	98	Α	R
Jeion A. Ward	Hampton	70	С	D
R. Lee Ware, Jr.	Powhatan	88	В	R
Onzlee Ware	Roanoke	77	С	D
Michael B. Watson	Williamsburg	100	A+	R
Vivian E. Watts	Annandale	83	В	D
Michael J. Webert	Marshall	91	А	R
Tony O. Wilt	Harrisonburg	96	Α	R
Thomas C. Wright, Jr.	Victoria	92	Α	R
David E. Yancey	Newport News	91	Α	R
Joseph R. Yost	Blacksburg	92	А	R

#### **Grading Criteria**

The weight of each vote was determined by dividing 100 by the total number of bills.

Since legislators refrain from voting in cases of an ethical conflict, if a legislator ABSTAINED from a vote, this vote was not counted as part of legislator's vote totals for purposes of scoring.

Legislators were docked ½ of a percentage point for not voting on a bill. For example, if a vote was worth two points, a legislator would be docked one point for a no vote.

#### **Examples:**

If there were 50 bills total, each vote would be worth two points (100/50=2). If a legislator voted in support of the Virginia Chamber's position on 45 of these bills and against the Virginia Chamber's position on 5, their score would be a 90%, or a grade of an A.

If a legislator abstained from voting on two of the bills, the weight of each vote would be determined as such: 100/48=2.08 points. If that legislator voted with the Virginia Chamber on 44 bills and against the Chamber on 4, their score would be a 91%, or grade of an A.

If there were 50 bills and a legislator did not vote on two of the bills, but voted with the Virginia Chamber on every other bill, their score would be determined by dividing the weight of each vote (2 points) by two and subtracting that total from 100. That legislator would receive a score of 98% or grade of an A.

#### **Grading Scale**

A = 90 and above

B = 80 - 89

C = 70 - 79

D = 60 - 69

F = 59 and below



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