

71ST



Virginia Conference on World Trade



November 12-13, 2019 | Norfolk Marriott

AGENDA

Tuesday, November 12

2:30 PM – 3:30 PM

NETWORKING & REGISTRATION

SPONSORED BY: BRITISH EMBASSY

3:30 PM – 3:45 PM

WELCOME AND OPENING REMARKS

Barry DuVal, President & CEO, Virginia Chamber of Commerce

Charlie Meyer, Managing Partner, O'Hagan Meyer PLLC and Chair, Virginia Chamber of Commerce Board of Directors

Stephen Moret, President & CEO, Virginia Economic Development Partnership

3:45 PM – 4:45 PM

**PANEL DISCUSSION – ENSURING INFRASTRUCTURE AND
ECONOMIC DEVELOPMENT DRIVE TRADE GROWTH**

Moderator:

John Lawson, Virginia Deputy Secretary of Transportation

Panelists:

- **Joe Dunlap**, Managing Director, CBRE
- **Buddy League**, President, Branscome Incorporated
- **Stephen Moret**, President & CEO, Virginia Economic Development Partnership
- **Carl Warren**, Director, Port Development, CSX Transportation
- **Lang Williams**, Senior Vice President, Colliers International

4:45 PM	<p>SPECIAL REMARKS David White, Executive Vice President, Virginia Maritime Association, and Hampton Roads Shipping Association</p>
5:00 PM – 6:30 PM	<p>NETWORKING RECEPTION <i>SPONSORED BY: VIRGINIA MARITIME ASSOCIATION</i></p>

Wednesday, November 13

8:00 AM - 9:00 AM	<p>NETWORKING & REGISTRATION</p>
9:00 AM – 9:30 AM	<p>WELCOME AND CALL TO ORDER Barry DuVal</p> <p>KEYNOTE REMARKS The Honorable Ralph Northam, Governor of Virginia</p> <p><i>Introduced by:</i> The Honorable Bettina Ring, Virginia Secretary of Agriculture and Forestry</p> <p>PRESENTATION OF THE COMMONWEALTH OF VIRGINIA GOVERNOR’S AWARD FOR EXCELLENCE IN INTERNATIONAL TRADE</p>
9:30 AM – 10:30 AM	<p>PANEL DISCUSSION – STREAMLINING GLOBAL TRADE FLOWS WITH STRONG INTERNATIONAL SUPPLY CHAINS</p> <p><u>Moderator:</u> Laura Smith, Economic Development Manager / Foreign Trade Zone Administrator, The Port of Virginia</p> <p><u>Panelists:</u></p> <ul style="list-style-type: none"> • Donna Hart, Assistant Center Director, Enforcement Division, Consumer Products & Mass Merchandising Center, U.S. Customs and Border Protection • Mike Ligon, Vice President Corporate Affairs, Universal Corporation • Richard Morris, Director, International Trade, Canon Virginia, Inc. • Cornelia Steinert, Director Foreign Trade Zone Services, John S. James Company
10:30 AM – 11:00 AM	<p>NETWORKING BREAK IN PRE-FUNCTION AREA <i>SPONSORED BY: CAMP PARKWAY</i></p> <p>BRIEF REMARKS BY: Joseph C. Hines, PE, MBA, Principal & Director of Economic Development, Infrastructure & Economic Development, Timmons Group</p>

11:00 AM – 11:45 AM

PANEL DISCUSSION – UNITED STATES MEXICO CANADA AGREEMENT

Moderator:

The Honorable Bettina Ring, Virginia Secretary of Agriculture and Forestry

Panelists:

- **Shawn Ricks**, Senior Policy Advisor, Office of the Deputy Assistant Secretary for the Western Hemisphere, International Trade Administration
- **Carlos Visconti**, CEO, USA & Canada Operations, Red Sun Farms
- **Richard Willey**, President, Perdue AgriBusiness LLC

12:00 PM – 2:00 PM

LUNCHEON

KEYNOTE REMARKS

The Honorable Todd Haymore, Director, Global Economic Development, Commerce & Government Relations Group, Hunton Andrews Kurth LLP, Former Virginia Secretary of Commerce and Trade (2016 - 2018)
Former Virginia Secretary of Agriculture and Forestry (2010 – 2016)

PRESENTATION OF THE VIRGINIA INTERNATIONAL BUSINESS COUNCIL'S GLOBAL EXCELLENCE AWARD

Stephanie Agee, Director of Marketing & Development, Virginia Department of Agriculture & Consumer Services